

**ASX RELEASE**

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**ASX: NVU**

## **Nanoveu to Launch Laminating Machines in Thailand**

### **Highlights:**

- **Agreement signed with major Thai telecommunications network provider's subsidiary to deploy Customskins laminating machines**
- **2 machines expected to be deployed in early Q3 2020**
- **Deployment will represent first commercial activities from Nanoveu's Customskins vertical with a goal of distributing Nanoveu and third-party screen protectors**

Nanoveu Limited ("Nanoveu") has executed an agreement with a subsidiary of Advanced Info Service (AIS) to deploy its Customskins laminating machines, which are capable of precisely applying phone screen protectors to various mobile devices, in Thailand.

AIS is one of Thailand's largest publicly-listed telecommunications companies and a major telecommunications network provider in Thailand.

Nanoveu will initially supply two Customskins laminating machines to be deployed in high traffic retail sites operated by AIS for an initial 60-day period with the intention to extend to full commercial deployment. Revenue generated by the Customskins machines will be shared between Nanoveu and AIS, with the initial two machines being trialled to assess customer demand. Accordingly revenue guidance is not able to be provided at this time.

In addition to supplying and maintaining the laminating machines, Nanoveu will also supply the screen protectors providing an opportunity to distribute both third party and Nanoveu's own screen protectors.

The agreement is for 12 months, renewable annually, and either party may terminate the agreement by providing 30 days' notice.

### **Commenting on the MoU, Nanoveu Executive Chairman and CEO Alfred Chong said:**

*"The deployment of the Customskins machines is a major milestone for Nanoveu, representing the first commercial activity for the screen application device.*

*"We are thrilled to be able to work with such a prestigious partner in AIS, which is a significant player in Thailand's telecommunications market.*

*"The Thai telecommunications market is an ideal location to commence our initial trials, with the market consisting of millions of mobile device users and continually strong mobile device uptake. Thailand is also in close proximity to our existing Asian operations ensuring further supply chain synergies."*

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## Customskins

Customskins machines are designed to make it significantly faster and easier for smartphone users to install a screen protector on their mobile devices.

The machines can equip smartphones with a screen protector – typically made of tempered glass – in just over a minute and with an alignment accuracy of 150 microns.

The high level of accuracy offers a strong business advantage to existing sellers of mobile phone accessories, eliminating the challenging and often frustrating process of manual application of screen protectors.

Additionally, when dust or excess air bubbles become trapped between the phone display and the protective layer during installation, staff tend to discard the entire screen protector and start from scratch using a fresh one.

Nanoveu's Customskins machines are well placed to solve these problems.



- Ends -

This announcement has been authorised for release by Nanoveu's Executive Chairman and CEO.

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## About Nanoveu:

Nanoveu's EyeFly3D™ product converts 2D digital displays into 3D without the need for 3D glasses. EyeFly3D™ has won numerous industry awards and is currently available for Apple iPhones and Google Pixel 3 phones.

Nanoveu is expanding its product range with the development of three complementary technologies:

- EyeFyx, to enable people with age-related farsightedness (presbyopia, one of the most common types of vision loss, affecting nearly one-quarter of the world's population and anyone living beyond middle age) to read smartphones and tablets without wearing reading glasses;
- Anti-reflective protectors, reducing screen reflection for smart phones and tablets; and
- Antiviral protectors, protecting digital display users from viruses and bacteria.

Further, Nanoveu offers laminating machines for precise and bacterial free installation of its products on smart phones.